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DTET-PROC-ET-0016-2026

Notification No.

3801

Dated:

13.3.2026

“Technical Bid Corrigendum”

Name of Work: Request for Proposal for selection of Anchor Industry Partner for upgradation of ITIs in Odisha under PM SETU.

e-Tender ID: 2026_DTET_126470_1

NIT No. DTET/2025-26/ 2575; Dated: 19.02.2026

Except the following amendments, all original RFP terms, conditions and criteria remain unchanged.

SL No.	Reference Page or Section	Existing Clause	Modified Clause
1	'Template 3 (A): Five-Year Investment Plan Budget' Page No.55 - 56	Template 3 (A)	'Template 3 (A): Five-Year Investment Plan Budget' format corrected as per 'Annexure-1'
2	3. CRITERIA FOR EVALUATION 3.1. Evaluation of Bids 3.1.2. Cut-off marks to be eligible for opening of Financial Bids.	-	Minimum 60% marks to be obtained in Technical Bid Evaluation, to qualify for the opening of Financial Bid
3	Clarifications on Pre-Bid Queries	-	Reply/remarks against the Pre-Bid clarifications are attached herewith the MoM of the Pre-Bid Meeting.

(Tender Inviting Authority)

Sri. S.K. Patra

Joint Director (Procurement)

DTE&T, Odisha, Cuttack

Reply/remarks against the Pre-Bid queries received against RFP for upgradation of ITIs in Odisha under PM SETU (NIT No. DTET/2025-26/2575)

M/s Naveen Jindal Foundation

SL No.	Section & Page No.	Content of RFP requiring Clarification(s)	Points of clarification	Remarks from Bidder	Reply/Remarks from DTE&T Odisha
1	Page No. 3 Clause No.1.2.1.	The bidder ("Bidder") for the purposes of this RFP (as defined in the PM SETU Guidelines) shall mandatorily be one of the following entity types: i. A registered Private or public limited company engaged in manufacturing or services, including Public Sector Undertakings (PSUs). ii. An industry association or consortium representing one or more major sectors (at least 5 years old industry association). iii. An industry-led foundation (CSR/Philanthropic arm of a company / industry group) iv. An industry-promoted / operated academic or training institutions <i>Note: Entities debarred by any government agency will not be eligible to participate under the scheme</i>		Is a 100% wholly owned subsidiary of an entity eligible to participate as the bidder? If so, please clarify whether the financial strength, credentials, and experience of the parent company and other group entities may be leveraged for the purposes of qualification and evaluation .	This can be covered under Point No. (iii).
2	Page No. 3 Clause No.1.2.1.	The AIP/Selected Bidder shall be required to incorporate a new Section 8 company under Companies Act, 2013, prior to execution of the License agreement for the purpose of execution of the Cluster and discharging the obligations of the Licensee (the "Licensee" or "SPV") which inter alia shall include the design, development, management, operation and maintenance of the Cluster under and in accordance with the provisions of the License agreement (the "License Agreement") to be entered into between the Selected Bidder and the DTET, Odisha in the form provided by the DTET, Odisha as part of the Bidding Documents pursuant hereto.		Request for clarifications on the License Agreement as it is not available in the published bidding documents.	This is Post-Selection activity. However, the prospective bidder firms may refer to the PM-SETU Guidelines available at DGT website. https://dgt.gov.in/sites/default/files/2025-10/PM-SETU-Guidelines-Component-I-Upgradation-of-ITIs.pdf
3	Page No. 10-12 Clause No.2.2.2.c	Technical Marks: The scoring of the SIP for each Cluster shall be in terms of the provisions and marks as tabulated below:		We understand that the evaluation framework comprises several sub-components under the rating mechanism . In this context, we request the Authority to clearly specify the marks allocation and objective scoring parameters	No Changes



		<p>A. HR Plan B. Operational Plan and Strategy C. Employment Outcomes and Industry Linkages Sustainability Plan</p>	<p>for each such sub-component. Illustratively:</p> <ul style="list-style-type: none"> • Credentials of the proposed SPV CEO – 5 Marks: Kindly clarify whether bidders are required to submit the profile/CV of the proposed CEO at the bid stage, and specify the minimum eligibility benchmarks (such as total years of experience, leadership experience in comparable roles, sectoral exposure, and educational qualifications) required to secure the maximum score of 5 marks. • Plan for capacity building of existing Trainers (ITI staff) – 5 Marks: Please outline the evaluation mechanism and key parameters (such as duration, certifications, industry exposure, international benchmarking, etc.) that will be considered for assessment, and the criteria for achieving the maximum marks under this sub-component. <p>Overall, as a majority of the proposed rating parameters appear to be subjective in nature, we request that the evaluation framework be made more descriptive and objective, with clearly defined scoring criteria, to ensure transparency and uniform interpretation by all bidders.</p>	
4	Page No. 13 Clause No.2.2.5	The Bidder if selected shall be required to form a Section 8 Company an appropriate Special Purpose Vehicle, incorporated under the Indian Companies Act, 2013 (the “SPV”), to execute the License Agreement and implement the Cluster.	Request to share the details related to the License Agreement.	Please refer reply against Query No.2 above.
5	Page No.27 Clause No.3.1.1	Only those Bidders who meet the minimum eligibility criteria specified in Clause 2.2.2 and score the cut-off Technical Marks shall qualify for evaluation under this Section 3. Bidders whose Bid do not meet these criteria shall be rejected.	Please clarify whether a minimum cut-off score has been prescribed for the Technical Evaluation, and if so, kindly indicate the applicable threshold score.	Minimum 60% marks to be obtained in Technical Bid Evaluation, to qualify for the opening of Financial Bid.
6	Page No.27 Clause No.3.2.1	The Bid must be accompanied by the Audited Annual Reports of the Bidder for the last 3 (three) financial years preceding the Bid Due Date.	Please clarify whether complete Annual Reports for the last five (3) years of the organisation are required to be submitted along with the Technical Proposal, please note that these are	Yes, submission of audited balance sheets and financial statements for the last 3 (three) financial years, will be sufficient.

			voluminous documents (approximately 250 pages each) and, when collated for three years, may result in a file size exceeding portal limits. Alternatively, please confirm whether submission of audited balance sheets and financial statements for the relevant period would be sufficient for meeting the requirement	
7	Page No.33 Clause No.6.4	The License Agreement and RFP are to be taken as mutually explanatory and, unless otherwise expressly provided elsewhere in this RFP, in the event of any conflict between them the priority shall be in the following order: a. License Agreement. b. the RFP. i.e. the License Agreement at (a) above shall prevail over the RFP at (b) above.	Request you to please share the details of the License Agreement as it may be reviewed by the internal legal department and may also have some clarifications to put before we respond to this RFP.	Please refer reply against Query No.2 above.
8	Page No.46 APPENDIX -IV: Clause 1.1.	Strategic Planning & Governance: Lead the preparation of a five-year <i>Strategic Investment Plan (SIP)</i> for the cluster, detailing infrastructure upgrades, new courses, staffing and outcomes targets. Serve on the SPV Board along with government nominees. Participate in governance committees (Curriculum, Infrastructure, Placement, etc.).	A longer concession period of at least 15 years provides the bidder with adequate time to stabilize operations, and institutionalize industry-aligned systems and processes. It also enables continuity in academic planning, faculty development, infrastructure upgradation, and industry partnerships, thereby ensuring financial viability, operational sustainability, and sustained long-term impact of the institution, which may not be fully achievable within a shorter engagement period of five years.	Cannot be allowed at present. But, post selection, an application may be moved to State Steering Committee (SSC).
9	Page No.46 APPENDIX -IV:	Cluster 1 & 2: Land Available (acres) ITI Hirakud, Sambalpur (Hub) - 1.3/10.6	Please clarify our understanding if 1.3 acres is available out of 10.6 acres and so on for all others ITIs mentioned in the cluster.	Yes. It may be read as 'Available Land / Total Land of the ITI'.
10	Page No.47 APPENDIX -IV: Clause 1.6.	Operational Management: Take responsibility (through the SPV) for day-to-day management and operations of the Hub-and-Spoke cluster. This includes managing finances (budgeting, accounts), procurement, maintenance of assets, and hiring contractual staff if needed (while DGT/state continue funding government staff salaries). Implement efficient processes and ICT systems for administration (e.g. student management, accounting, learning management systems).	Please clarify the procurement norms applicable to purchases made by the SPV. It is requested that the SPV be accorded with the mandate and autonomy to independently determine and execute procurement decisions, in order to avoid procedural delays and ensure timely implementation of the project.	Final decision to be taken by the SSC.



11	Page No.47 APPENDIX -IV: Clause 1.6.	Operational Management: Take responsibility (through the SPV) for day-to-day management and operations of the Hub-and-Spoke cluster. This includes managing finances (budgeting, accounts), procurement, maintenance of assets, and hiring contractual staff if needed (while DGT/state continue funding government staff salaries). Implement efficient processes and ICT systems for administration (e.g. student management, accounting, learning management systems).	As per the RFP, it is stated that DGT/State will continue funding the salaries of government staff, while the SPV will be responsible for hiring contractual staff, if required. In this regard, we seek clarification on our understanding that the funding support provided by DGT/State towards government staff salaries will remain outside the indicative Hub & Spoke project outlay of INR 241 Cr and will not have any financial implication on the SPV's allocated budget.	Fund is given for the Capital Expenditure (CAPEX) only. Please go through the PM-SETU guidelines available at DGT website. https://dgt.gov.in/sites/default/files/2025-10/PM-SETU-Guidelines-Component-I-Upgradation-of-ITIs.pdf
12	Page No.48 Clause 3.2.a	Financial Contribution and Revenue Models: Contribution of a minimum of 17% of the infrastructure cost) for the upgradation of Hub-and-Spoke ITI cluster.	We understand that, 17% contribution is the minimum industry share as mandatory/essential condition (i.e., 17% of the total project cost submitted for the Hub and Spoke Cluster), however it is not only restricted for infrastructure cost. Please clarify.	Please refer reply against Query No.11 above.
13	Page No.51 APPENDIX -V:	Guidelines of the Department of Disinvestment	Please clarify why this is important for a private sector industry to read and adhere to this?	No point in the proposal should in contravention to the said guidelines.
14	Page No.54 - 55 APPENDIX -VI: Template 1 & Template 2	Baseline Characteristics of Hub and Spoke ITIs	We understand that, Template 1 & 2 requires bidders to populate baseline characteristics of Hub and Spoke ITIs, including current grading, courses, enrolment and graduation data (disaggregated by gender and category), instructor strength and vacancies, and facility conditions. This data is necessary for preparation of the SIP and the Financial Bid. Please provide bidders with the available baseline data for all ITIs in Cluster 1 (ITI Hirkud, Sambalpur) and Cluster 2 (ITI Barbil, Keonjhar), including the data fields specified in Templates 1 and 2 of Appendix-VI.	Prospective bidder may request Baseline Data from DTE&T Odisha through an email at 'dtetodisha.procurement@gmail.com'.
15	Page No.55 - 56 Template 3 (A):	Five-Year Investment Plan Budget	Text in the published Bidding document seems missing. As the template looks distorted. Request you to please publish the template with complete published text	'Template 3 (A): Five-Year Investment Plan Budget' format corrected as per 'Annexure-1' with the Corrigendum.
16	Page No.57 - 58 Template 4	Key Performance Indicators Infrastructure & Facilities - ITIs hubs & spoke upgradation: 100 ITIs	Please clarify if the indicated 100 ITIs and 50,000 trainers mentioned in the KPI is linked to RFP published in the context of Odisha.	The corrected data is as follows. • Infrastructure & Facilities - ITIs hubs & spoke upgradation – 10 ITIs

		Systemic Capacity Building - Number of trainers trained: 50,000 across ITIs and NSTIs		• Systemic Capacity Building - Number of trainers trained across ITIs – 500 Trainers.
17	Page No.5 Clause 1.3.5	License Period and Long-Term Viability	<p>Clause 1.3.5 states that the license period is pre-determined, which, based on the scheme of funding under the PM SETU is understood to be five years.</p> <p>A 5-year term is insufficient for the AIP to recover the significant upfront capital investment required for infrastructure and equipment upgradation, which poses a substantial risk to the project's commercial viability. To ensure the project's long-term sustainability, please consider providing the AIP with a unilateral option to extend the license period under the License Agreement for an additional ten years.</p>	Cannot be allowed at present. But, post selection, an application may be moved to State Steering Committee (SSC).
18	Page No.5,7,28 Clauses 1.3.6, 2.1.3, 3.4.7, and 6.4	Circulation of Draft License Agreement and Shareholders' Agreement	<p>Clause 1.3.6 provides that the draft License Agreement forms part of the Bidding Documents and is "enclosed". However, the draft License Agreement or Shareholders' Agreement has not been included in the Bidding Documents as presently issued.</p> <p>Please clarify the likely timelines by when the DTET, Odisha will circulate the draft License Agreement and Shareholders' Agreement to all prospective bidders. Please also consider providing bidders with an opportunity to review these drafts and discuss them with the DTET, Odisha prior to their finalization for the RFP.</p>	<p>Please refer the PM-SETU guidelines available at DGT website.</p> <p>https://dgt.gov.in/sites/default/files/2025-10/PM-SETU-Guidelines-Component-I-Upgradation-of-ITIs.pdf</p>
19	Page No.35-37 Clauses 6, 11, 12, and 13 of Appendix-I; Appendix-V	Scope of Declarations by Associates	<p>The Bidder is part of a large, diversified corporate group with multiple subsidiaries, affiliates, and operating companies. Consequently, it is not practicable for the Bidder to provide absolute and unqualified certifications on behalf of every 'Associate' entity across the entire group as currently required under Clauses 6, 11, 12, and 13 of Appendix-I of the RFP.</p> <p>In light of this, and to ensure the Bidder provides accurate and enforceable undertakings, please consider modifying the reporting requirements</p>	It is accepted.

			<p>under Appendix-I as follows:</p> <p>the declarations required as a part of the letter comprising the technical bid should be provided by the Bidder solely on its own behalf, and the Bidder should not be required to provide declarations on behalf of all its Associates across the group;</p> <p>for any Associate whose technical or financial credentials are being used to meet the RFP's eligibility criteria, the requirement should be limited to disclosure (and not certification or declaration) of any material regulatory orders, awards, or judgments passed against such Associate that could reasonably be expected to have a material adverse impact on the Associate's ability to support the Bidder in relation to the Project, including those relating to fraud or corrupt practices. For the avoidance of doubt, such disclosure requirement should not extend to mere investigations, show cause notices, or other preliminary regulatory proceedings where no final order, award, or judgment has been issued. For this purpose, an order, award, or judgment may be regarded as material if it (i) results in debarment, blacklisting, or restriction from participating in public procurement or government projects; (ii) involves findings relating to fraud, corruption, or similar misconduct; or (iii) imposes financial liability or penalties above such reasonable threshold as the Authority may specify.</p> <p>Please also consider requiring that all declarations made by the Bidder and disclosures concerning an Associate whose credentials are being relied upon by the Bidder be subject to the express qualification that they are made 'to the best of the Bidder's knowledge'.</p>	
20	Page No.8,14 Clauses 2.2.2(b) and 2.2.8	Financial Capacity: Associate Reliance and Basis of Computation	<p>Clause 2.2.2(b)(ii) requires the Bidder to demonstrate an average annual turnover of INR 500 crore or more over the last three financial years. Clause 2.2.8 permits the Financial</p>	Audited standalone financial statements of the Bidder's parent company will be accepted.

			Capacity of Associates to be considered. Please clarify whether: audited standalone financial statements of the Bidder's parent company (qualifying as an Associate under Clause 2.2.8) will be accepted for demonstrating compliance with the Net Worth and Average Annual Turnover requirements; and the turnover threshold of INR 500 crore is to be satisfied on a standalone or consolidated basis.	
21	Page No.10 Clause 2.2.2(a)	Technical Capacity: Employee Strength of Parent Company	Clause 2.2.2(a) requires the Bidder to have at least 1,000 employees on its payroll as on the Bid Due Date. The clause permits the employee strength of the parent company or group company to be considered in the case of industry-led foundations or industry-promoted academic institutions. Please confirm whether, in the case of a subsidiary bidding in reliance on its parent company's credentials under Clause 2.2.8, the employee strength of the parent company may likewise be considered for satisfying this Technical Capacity requirement.	Employee strength of the Bidder's parent company will be accepted.
22	Page No.27,28 Clauses 1.3.4 and 3.4.2	QCBS Evaluation: Computation of Yt Score and 'Total Financial Outlay'	Clause 3.4.2 requires calculation of Yt score based on "cost per unit Technical Marks" derived from "Financial Bid ÷ Xt", but the RFP does not define what constitutes the denominator for this calculation (i.e., the "Total Financial Outlay" or total project cost). Please clarify whether the RFP will be revised as proposed by the Ministry of Skill Development and Entrepreneurship to: provide for the calculation of the Yt score (cost efficiency) as 'Cost per Unit Technical Score' (defined as the Total Financial Outlay from the SIP divided by the Technical Score, Xt); clarify that the financial bid is required to be quoted as a percentage of the total project outlay that the bidder commits to contribute; and specify a minimum qualifying technical score for a bidder's financial bid to be opened.	Denominator will be based on the Total Value submitted by the Bidder.

23	Page No.2,66 Clause 1.1.1(H) read with Appendix-VII	Estimated Project Cost, AIP Contribution, and Financial Bid Format	<p>The estimated project cost is INR 241 crore per Cluster, with the industry share at a minimum of 17%. Appendix-VII requires the Bidder to submit a financial bid specifying source-wise contribution.</p> <p>Please clarify whether the RFP will be revised as proposed by the Ministry of Skill Development and Entrepreneurship to:</p> <p>treat the indicative project cost of INR 241 crore as a ceiling for the total financial outlay to be included in the SIP; and</p> <p>provide a clear and standardized format for the Financial Bid submission.</p>	Bidder may suggest for more funds but Central and State contribution shall be % (percentage) of INR 241 Crore as defined under PM-SETU Guidelines.
24	Page No.7,25 Clauses 2.1.5, 2.1.6, and 2.25.1	Bid Security: Base Value for Computation	Clause 2.25.1 requires a Bid Security of 2% of the Anchor Industry Partner's Contribution. The AIP's contribution is not a predetermined fixed amount; it is determined by the approved SIP, subject to a minimum of 17% of the estimated project cost. Please clarify whether the secured sum is to be computed as 2% of the minimum mandatory industry contribution of 17% of INR 241 crore or the actual contribution proposed by the Bidder in its Financial Bid.	Bid Security is equal to the amount of 2% of the Anchor Industry Partner's (AIP) proposed contribution.
25	Page No.53 Appendix-VI (Paragraph 8)	Strategic Investment Plan and Annual Operation Plan	<p>Paragraph 8 of Appendix-VI states that SIPs will be operationalised through an Annual Operation Plan (AOP), to be submitted to the SSC for approval, and that amendments with financial implications or impacting mandatory KPIs will require approval of both the SSC and the NSC.</p> <p>Please clarify whether the SIP assessed during technical evaluation will serve as the baseline for the License period, with post-execution modifications limited to those expressly permitted under the License Agreement. Please also provide further details regarding the scope, approval process, and timelines applicable to the AOP, and its relationship with the SIP.</p>	Based on the changes in technological and other requirement in the market, the permission of SSC and NSC can be taken.



26	Page No.17 Clause 2.4.1	Bidding for Multiple Clusters	<p>Clause 2.4.1 provides that a Bidder shall not submit more than one Bid for a Cluster, but may bid for multiple Clusters. Please clarify whether:</p> <p>the same entity may be selected as the AIP for both Cluster 1 and Cluster 2;</p> <p>separate SPVs are required for each Cluster, or whether a single SPV may be formed; and</p> <p>Separate Bid Security deposits are required for each Cluster.</p>	<p>Same entity may be selected as the AIP for both the Clusters.</p> <p>Yes, separate SPVs are required for each Cluster.</p> <p>Yes, separate Bid Security deposits are required for each Cluster.</p>
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Rathore

Director
DTE&T Odisha, Cuttack